circular computing

CHICHESTER
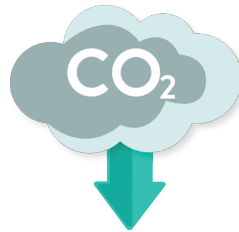CHS
HIGH SCHOOL

medhurst
making IT work

The Benefits of Circular Computing for Chichester High School

136 tonnes of waste avoided

68 tonnes of CO_2eq sequestered from the atmosphere

43 tonnes of CO_2eq prevented at manufacture

570 Trees planted in Africa and India

A Customers Perspective: The Benefits of Circular Computing for Chichester High School

Executive Summary

Jim Turner the Network Manager at forward thinking TKAT MAT, Chichester High School, is a passionate IT enthusiast that wants the best for his school, its environment, and the children's education. Jim has industry experience procuring ICT for schools for over 16 years, 8 of which has been spent at Chichester. His challenge was to replace his existing and tired laptops, with Enterprise grade machines working to a budget. He wanted performance without compromise and to avoid budget models known for unreliability. After meeting Medhurst IT, at BETT in 2017, Jim was introduced to Circular Computing – the product and the ethos, and the relationship blossomed.

Challenges

As with most schools there are certain challenges that come with ensuring an effective IT strategy;

- Find a credible supplier that listened first and proposed second, based upon need.
- Work with a supplier that knew how to satisfy need with a tightening budget.
- Find a solution that satisfied performance needs.
- Provide independence away from ChromeBook

Results

"Medhurst IT and especially Tom Drew, really took the time to understand and build a relationship with our school. They understand our needs and the education market as a whole. Although our budgets often challenge us, it felt like we were treated as if it was 10 years ago when the finances were more readily available. The Circular Computing product range felt exactly as new and was exceptional compared to the usual poor quality you associate with second hand. This product felt brand new. So much so that I recommended it up to the TKAT Multi-Academy Trust." *Jim Turner, Network Manager, CHS*

Further consultations to understand CHS as a customer, and the solution became clear. As part of the total ICT solution, 114 remanufactured Circular Computing laptops were ordered. "Like new, is how I value the solution" said Jim, "the laptops all look and perform as a new laptop, but the 3 year warranty reassured me that support was there if I needed it – it creates peace of mind". Jim's decision champions Carbon Zero laptops, it educates and enables welfare within vulnerable societies through Circular's reforestation in India and Zambia, and proves that you can make better buying decisions without compromise.

Solutions

With challenges come solutions and the Medhurst and the Circular Computing partnership were able to help;

- Medhurst deliver cost effective and flexible IT solutions to meet the needs of over 500 education and commercial customers.
- Circular Computers deliver Sustainable IT, delivered at 40% less than new laptop products, without compromise on the quality
- The school considered new and refurbished alongside the remanufactured Circular Computing laptops. Jim found what he wanted and needed from the Circular range, and Medhurst are chosen as the service provider.

With CHS looking to further its green intiatives, the Circular Computing concept has helped reduce e-waste, prevent further CO_2 emmissions and provides the foundation for a sustainability drive at school. Jim, inspired by the Circular story, is recycling the old laptops by selling and gifting to charitable causes. Any funds received are invested into new school extracurricular activities stating 'IT can now do there bit to contribute to the environment.'

It would be a pleasure to speak with you about your IT requirements, why not get in touch today?

Chichester High School prides itself on its core values to enjoy, endeavour, and excel its students with an Ofsted rated Outstanding education. A love of learning for its own sake is at the heart of every lesson and, indeed, conversation. The rich history of the school started as two seperate boys and girls establishments in 1971 and they merged in 2013 as a part of the TKAT Multi-Academy Trust to bring together a unified strategy of an excellent education, which gives each and every student the very best chance of securing opportunity.

"Good high quality, high spec and reliable machines, that look just like new. Medhurst's Circular Computing machines represented the best value for my budget."

Jim Turner
Network Manager